



Specialist Funds

These funds complement our global portfolio style funds – providing a range of contemporary satellite funds with which investors can personalise their portfolios.

The Specialist Funds were launched in 2010 as part of WAY's 2020 Vision – where we are looking towards the coming decade and identifying those areas we consider will provide the greatest investment opportunities. We believe our range of Specialist Funds cover the best of these opportunities and will give you greater choice of quality funds to further diversify your personal investment portfolio.

The funds also utilise the knowledge and experience of specialist fund managers – not journey men managers, but those whom we have identified as having the right skills to provide worthwhile active management; unheralded talent that has not previously appeared in the retail space.

Several of the Specialist Funds promise both a radical departure from traditional fund management charging structures and an opportunity to properly reward investors for market leading performance .and reduce losses if the funds fail to deliver. A 'no win, low fee' approach to delivering performance to investors.

With the creative blend of innovative charging, new fund management styles and 2020 Vision for the future, the WAY Specialist Funds would provide an interesting addition to any portfolio.

For more information please ask your IFA or see our website at www.waygroup.co.uk

The **WAY** Specialist Funds



WAY Specialist Funds

These concentrate on areas which we consider will be at the forefront of investment world thinking during the next decade, meaning new opportunities for investment growth.

WAY has also looked at how charges associated with fund management may develop during the same period. We know that investors are looking for transparency and to reward managers only when the performance of the fund warrants. To that end, on

three of these new funds, performance fees will apply coupled with a low and, in one case no, fund manager fee. For more information on specific performance fees, please ask your IFA.

The following pages give a brief description of each fund as well their appropriate investment manager. For more details on any of the funds, please ask for the Simplified Prospectus.



Managed by
Duncan Carmichael-Jack,
Vestra Wealth LLP



Managed by Ian Williams
CEO **Charteris Treasury
Portfolio Managers**



Managed by Gabrielle Knights
WAY Investment Managers

WAY Green Portfolio Fund

This fund aims to produce capital growth with the potential for income through a thematic international investment approach in funds with 'green' credentials, such as a focus on social and environmental considerations.

WAY Charteris Gold Portfolio Fund

This is an actively managed portfolio primarily consisting of instruments with direct underlying gold exposure and shares in companies worldwide whose core business is involved in the mining, refining, production and marketing of gold. Investment may be undertaken indirectly in other commodities, minerals and precious metals.

WAY Asian Spice Portfolio Fund

This fund favours a well spread exposure to most of the Asian markets with a particular emphasis on India and China, whether directly or indirectly. It will maintain a well spread (both by country and sector) but actively managed approach seeking out the most robust and high growth sectors across this dynamic region.



Managed by
Roderick Collins, CIO
**Hasley Investment
Management**

WAY Absolute Return Portfolio Fund

This fund invests across a variety of hedge fund related investments, including investment trusts of hedge funds, quoted hedge funds and distributor status hedge funds, as well having a smaller exposure to UCITS III absolute return funds and other vehicles offering non equity correlated returns, such as Life Settlements. The Fund is designed to take a medium risk approach and is ideal for several purposes. When used as a supplement to a traditional cash/equities/bonds/property portfolio it is designed to act as a diversifying performance stabiliser. However, as a stand alone investment it offers a less volatile and more robust approach to generating medium to long term growth.



Managed by
Trevor Chanter, CIO
**WAY Investment
Managers**

WAY Freestyle Growth Portfolio Fund

This is the most adventurous fund in the WAY range. It is dedicated to identifying and backing the diverse performance drivers of the moment across all asset classes and geographical sectors in an unstructured manner. Of course, the mixing of diverse investments does itself mean that the Fund is unlikely to be directly correlated to any particular market and also does incorporate an interesting asset mix and therefore spread of risk.

Star Chamber

The WAY Freestyle Growth Portfolio Fund is managed by the WAY Investment Managers team, led by Trevor Chanter, but is based on the considerable intellectual input of six individual members of the WAY Star Chamber, mentioned in the WAY Portfolio Funds leaflet.



HASLEY
INVESTMENT MANAGEMENT



CENTRE FOR ASSET
MANAGEMENT RESEARCH
CASS BUSINESS SCHOOL

WAY Hasley Global Momentum Fund

The WAY Hasley Global Momentum Fund results from collaboration between the Centre for Asset Management Research at the Cass Business School (who developed the process model), Hasley Investment Management LLP (who will apply the process) and WAY Fund Managers Ltd who are the authorised Fund Manager.

The aim of the WAY Hasley Global Momentum Fund is to achieve long term capital growth. The Fund will invest in a series of 14 equity market Exchange Traded Funds (ETFs), with a global spread. The decision to be in or out of those markets will be based entirely on the process model mentioned above. Asset allocation will be equally weighted across the chosen developed market ETFs and the market timing will be subject to buy, sell or hold signals identified by the system model. These signals are informed by the moving averages of each ETF individually across a 10-12 month moving period.

Why **WAY**?

The WAY Group is an independent and privately owned financial services company based on the South Coast. Incorporated in 1996, WAY launched its own fund management company, WAY Fund Managers Ltd, in 2001.

WAY delivers an array of services and strategies, designed specifically to encompass the wide-ranging investment and financial needs of investors, by way of the independent financial adviser (IFA) sector throughout the UK.

Like the WAY Portfolios, the Specialist Funds also have the mandate to be nil yielding, replacing the 'lost' income as capital growth. This means that they may be used for inheritance tax (IHT) mitigation – linked with WAY's effective financial strategies, such as the **WAY Inheritor Plan** or the **WAY Estate Transfer Plan**.

The Funds are tax-efficient as all gains realised within each are free of Capital Gains Tax (CGT). This means that they can be actively managed solely on investment criteria – free of tax considerations. CGT would only apply if you sold units / shares in any of the WAY funds themselves.



Whatever your investment requirements may be, the WAY Specialist Funds - in combination with the WAY Portfolio Funds - can provide you with the right mix of potential growth and balance of risk.

With the Specialist range of funds, WAY provides:

- Specialist knowledge
- A range of choice
- 'No win, low fee' thinking
- Tax-efficiency

For more information on WAY, the fund ranges or the strategies that we offer, please go to our website:

www.waygroup.co.uk.

Please Remember

Past performance is not necessarily a guide to future performance. The price/value of units/shares and the income from them can go down as well as up as a result of changes in the value of underlying investments. Changes in rates of foreign exchange may have an adverse effect on the value of and on the income derived from an investment. International investment includes risks related to political and economic uncertainties of foreign countries, as well as currency risk. An investor may not get back the amount originally invested.

The information in this document is for guidance only and expert financial and taxation advice should be sought before making decisions on financial products. Whilst we believe the facts to be correct, we cannot assume liability for any errors or omissions.

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WAY Investment Services Limited is an appointed representative of WAY Fund Managers Limited which is authorised and regulated by the Financial Services Authority